

Message Text

UNCLASSIFIED

PAGE 01 ROME 01898 041843Z
ACTION EUR-12

INFO OCT-01 ISO-00 INT-05 EB-08 EURE-00 /026 W
-----041927Z 060825 /42

P R 041650Z FEB 77
FM AMEMBASSY ROME
TO USDOC WASHDC PRIORITY
SECSTATE WASHDC PRIORITY 2590
INFO AMCONSUL MILAN

UNCLAS ROME 1898

SECSTATE PLEASE PASS INTERIOR : BUREAU OF MINES NAHAI AND SONDER-
MAYER

E.O. 11652: N/A
TAGS: BEXP EMIN IT,US.
SUBJ: EGAM SEEKS U.S. PRIVATE CONSULTANT

1. EMBASSY HAS BEEN CONTACTED BY OFFICER OF EGAM (ENTE AUTONOMI
DI GESTIONE PER LE AZIENDE MINERARIE METALLURGICHE) REGARDING
POSSIBLE USE OF PRIVATE U.S. CONSULTING FIRM TO ASSIST THEM IN
REORGANIZING THEIR OPERATIONS.(NOTE: EGAM IS ITALIAN STATE
CONTROLLED MINING METALLURGY ENTERPRISE CURRENTLY IN SERIOUS
FINANCIAL SITUATION).

2. EGAM OFFICERS TRAVELLED TO U.S. IN AUGUST-SEPTEMBER 1976
FOR MEETINGS WITH U.S. FIRMS IN NON-FERROUS EXTRACTION BUSINESS.
THEIR AIM WAS TO LEARN MIS(MANAGEMENT INFORMATION SYSTEMS)
TECHNIQUES AND FINANCIAL CONTROLS WHICH COULD BE APPLIED TO THEIR
OPERATIONS.

3. EGAM IS SEEKING NAMES OF PRIVATE U.S. CONSULTING FIRMS
WITH EXPERIENCE IN THEIR FIELD. WHILE POST HESITATES TO CALL
THIS A TRADE OPPORTUNITY, THERE IS POTENTIALLY LARGE BUSINESS
OPPORTUNITY HERE, NOT TO MENTION POTENTIAL FOR HEIGHTENED AMERICAN
PRESTIGE.

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4. AT USDOC DISCRETION, THIS MAY BE PASSED TO CHARLES CARLISLE
OF ST.JOE MINERALS,1730 RHODE ISLAND AVE., WASHINGTON, DC.
20036,WHO HAS VISITED EMBASSY AND MAY BE HELPFUL ON THIS PROJECT.
FOR ADDITIONAL DETAILS RE EGAM, SEE WTDR WHICH THOUGH OUTDATED
RE FINANCIAL CONDITION, GIVES OTHER USEFUL ASPECTS OF EGAM'S
OPERATIONS.BEAUDRY

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: REPORTS, ECONOMIC ASSISTANCE, MINING INDUSTRY, CONSULTANTS, BUSINESS FIRMS
Control Number: n/a
Copy: SINGLE
Sent Date: 04-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ROME01898
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770041-0235
Format: TEL
From: ROME
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1977/newtext/t19770271/aaaac1gb.tel
Line Count: 62
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 70c597cb-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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SAS ID: 3405518
Secure: OPEN
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Subject: EGAM SEEKS U.S. PRIVATE CONSULTANT
TAGS: BEXP, EMIN, IT, US
To: COM STATE
Type: TE
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Review Markings:
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